

ZACHARY LIN ZHAO

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EDUCATION AND HONORS

Colgate University, *Candidate for Bachelor of Arts*, Hamilton, NY May 2012

- Double Major: Mathematical Economics, Psychology
- GPA: 3.96/4.00
- *Charles A. Dana Scholar* for superior academic achievement and demonstrated leadership 2010, 2011
- *Dodge Prize* for achieving the second highest academic record in first year Fall 2009
- *Phi Eta Sigma First-Year Honor Society* for academic achievement Fall 2009

Colgate Economics Study Group, London, UK Spring 2011

- A highly selective academic program focusing on British and European economy
- Developed a deep and critical understanding of European economic concerns and policy responses
- Conducted internship at Bank of America Merrill Lynch to complement academic learning

Hwa Chong Institution, Singapore December 2007

- Runner-up in *Best Business Idea Competition* organized by Economics Development Board of Singapore
- Distinction Award Winner in *American Mathematics Contest* for four consecutive years 2004-2007

WORK EXPERIENCE

Intern, **Bank of America Merrill Lynch**, London, UK April 2011 – May 2011

- Rotated among various departments including Credit, Cash Management, Debt Capital Markets, Corporate Banking, Investment Banking and Foreign Exchange Trading
- Conducted market research in two separate industries for the Investment Banking group, using my background and knowledge in the Asian market

Researcher, **Colgate Inn**, Hamilton, NY November 2010 – present

- Creating and conducting personality test for more than 200 employees
- Constructing a model with SAS and Stata to correlate employee performance with personality traits

Intern, Merchandizing Department, **Aerosoles**, Edison, NJ Summer 2010, 2011

- Analyzed the sales performance of more than 100 stores and allocated merchandize to stores based on sale trends and inventory needs on a daily basis
- Used my knowledge in Excel to create a new data management system that helped save more than 3 hours of labor time every week
- Coordinated communication between manufacturers in China and international clients

Research Assistant, **Colgate University**, Hamilton, NY January 2010 – December 2010

- Invited by two professors to join their research on gestures, language acquisition and visual perception
- Trained to operate equipment such as electroencephalography (EEG) and various research software

Tutor, Economics Department, **Colgate University**, Hamilton, NY January 2010 – May 2010

- Employed various learning tools to convey important concepts to Intermediate Macroeconomics students

Administrative Assistant, **S H Tang & Associates**, Singapore March 2008 – April 2008

- Provided accounting and auditing services to more than 20 firms
- Assisted individual clients with tax returns

ACTIVITIES

Volunteer Translator, **Technology Entertainment Design (TED) Conference** Summer 2009 – present

Senior Coordinator and Volunteer Columnist, **TEDtoChina** Summer 2009 – present

Member, Colgate Finance Club September 2010 – present

Vice President, Colgate Psychology Club September 2010 – present

SKILLS

- Fluent in reading, writing and conversing in Mandarin
- Proficient in Excel, PowerPoint and Word
- Basic understanding of SAS, Stata, SPSS and MATLAB